# COX PADMORE SKOLNIK & SHAKARCHY LLP ENTREPRENEURIAL, CORPORATE & INDIVIDUAL LEGAL SERVICES & DOMESTIC & INTERNATIONAL

We are proud to announce the selection of Mr. Skolnik as one of the top Litigators in New York County as featured in October issue of Avenue Magazine "AVENUE'S LEGAL ELITE"

## STEVEN D. SKOLNIK



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### AVENUE'S LEGAL ELITE

INSIDE THE WORLD OF LITIGATION ATTORNEYS AND THE NAMES YOU NEED TO KNOW

This month, *AVENUE* teamed up with LexisNexis Martindale-Hubbell once again to present readers with a list of the city's top litigation attorneys. Those who made the cut have all received an AV Preeminent Rating™—the highest Peer Review Rating™ available. Whether selecting a firm to meet your personal and professional legal needs or seeking to validate credentials, our list provides the information you'll need to obtain the best representation out there.

October 2010 • AVENUE MAGAZINE | 93

## What are some of the building blocks of successful business litigation?

The other side has to be convinced that you are ready, willing and able to go to trial. Because most business litigations are settled, not all business litigators are comfortable trying a case. I will go to trial in the appropriate case, and I believe that is a factor in achieving more favorable settlements. A case has to be built both from the ground up and from the top down. The often voluminous documentation of a business case must be carefully analyzed and categorized from the ground up, while at the same time witnesses must be prepared and a cogent theory of the case must be developed from the top down. That way, the judge, jury or arbitrator may reach a result that reflects the pertinent evidence.

**Key Practice Areas** 

Business Law ● Real Estate, Employment Law ● Estate Planning & Administration
Insurance Coverage ● Educational Rights ● Matrimonial Law ● Appellate Law

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